Trilliance, LLC JV

Human Capital and Training Solutions (HCaTS)

FACT SHEET

OVERVIEW

HCaTS is an indefinite-delivery, indefinite-quantity (IDIQ) government-wide acquisition vehicle (GWAC) that provides government agencies with customized training and development services, customized human capital strategy services, and customized organizational performance improvement services to meet the Federal government's workforce needs. HCaTS is a product of a partnership between the General Services Administration (GSA) and the Office of Personnel Management (OPM), and has received a Tier 3, Best-in-Class (BIC) designation from GSA and Office of Management and Budget (OMB), meaning that it satisfies specific criteria for efficiency, value, and cost savings.

CONTRACT INFORMATION

- Pool 2 8(a) Small Business 47QREB21D0040
- Contract Term: 12/22/2020 to 12/22/2026
- Size Standard: \$16.5M
- Tasks can be firm fixed price (FFP), time & materials (T&M), incentive, labor hour, or cost reimbursement

TRILLIANCE JV PARTNERS

BROADLEAF

Broadleaf, the Managing Partner of the joint venture, is an SBA Certified 8(a) Native Hawaiian Organization (NHO) with more than a decade of experience supporting federal clients. Relevant capabilities include human resources support, training, manpower analysis, marketing, and change management support.

BROADLEAF CONTACTS

Vince Apesa, President (571) 445-8280 x 2000 vince.apesa@broadleaf-inc.com

Sam Pope, CEO (571) 445-8280 x 2001 sam.pope@broadleaf-inc.com



FMP Consulting is a woman-owned small business focused on helping people and organizations work more effectively. Core capabilities include workforce planning, strategic human capital planning, human resources, organizational effectiveness, learning solutions, employee assessment, and career mapping and development.

FMP CONTACTS

Erin Pitera, President and CEO (703) 671-6600, ext. 118 epitera@fmpconsulting.com

Emily Fairbairn, Managing Consultant (703) 671-6600, ext. 143 efairbairn@fmpconsulting.com

aestrategies

AE Strategies is a small business with a strong track record of supporting human capital initiatives for federal clients. The company's core capabilities include organizational improvement, strategic human capital planning, performance management, workforce assessment, career development, and training.

AE STRATEGIES CONTACTS

Patrick Niehus, President (703) 314-0298 patrick_niehus@aestrategies.com

Allan Walters, Vice President (202) 236-8027 awalters@aestrategies.com

KEY SERVICE AREAS

HCaTS is divided into three key service areas (KSAs).

KSA 1 - CUSTOMIZED TRAINING AND DEVELOPMENT SERVICES

- Career mapping
- Career development
- Training program
 management
- Training program support
- Support for educational processes or systems
- Other management consulting services

KSA 2 - CUSTOMIZED HUMAN CAPITAL STRATEGY SERVICES

- Talent management
- Employee performance management
- Workforce planning
- Succession planning
- Diversity and work–life programs
- Competency management
- HR systems design and consultation
- Branding, communications, outreach
- Recruitment and staffing
- Employee engagement
- Program implementation support

KSA 3 - ORGANIZATIONAL PERFORMANCE IMPROVEMENT

- Change management
- Strategic planning and alignment
- Human capital strategic planning
- Organizational assessment
- Organizational performance management
- Organizational transformation
- Business process reengineering
- Data analytics for data-driven performance reviews
- Stakeholder communication and outreach

NAICS CODES

The choice of Pool for individual HCaTS task orders is based on the predominant NAICS code associated with the work. The Ordering Contracting Officer is responsible for determining which predominant NAICS Code applies to the work. HCaTS Pool 2 corresponds with the following NAICS Codes:

- 541611 Administrative Management and General Management Consulting Services
- 541612 Human Resources Consulting Services
- 541613 Marketing Consulting Services
- 541618 Other Management Consulting Services
- 611710 Educational Support Services (non-instructional)

ORDERING INFORMATION

Below is a high-level overview of the HCaTS ordering process:

- Conduct market research for your requirement in accordance with FAR regulations, issue Requests for Information (RFI) as needed, and develop the solicitation and Independent Government Cost Estimate (IGCE). GSA provides a number of automated pricing tools to assist in developing the IGCE, available on the GSA website.
- Issue a solicitation under the Pool that corresponds to the NAICS code. Agencies with designated OCOs may
 issue orders directly against HCaTS (after obtaining a Delegation of Procurement Authority (DPA) from the
 HCaTS Contracting Officer) or enter into a Memorandum of Understanding (MOU) agreement with a Servicing
 Agency to issue the task order.
- 3. Evaluate offers and make award.

Task orders must be solicited and awarded prior to the HCaTS contract term expiring and may extend up to 5 years and 6 months after the HCaTS master IDIQ contract term expires.

GSA ordering resources are available at https://www.gsa.gov/HCaTS or via email at SBHCaTS@gsa.gov